

Kogarah CLUBHOUSE



Annual Report
2020 - 2021

Kogarah Clubhouse

Directors



Chris Blaxland-Walker

Chairman



Megan Barker

Snr Vice Chairman



Todd Dalton

Jnr Vice Chairman



Ken Rawson

Director



Kayleen Samuel

Director



Tom Zdun

Director



Mal Paterson

Director



Grant Amer

General Manager



NOTICE OF ANNUAL GENERAL MEETING KOGARAH R.S.L. CLUB LTD

ACN 001 032 355

NOTICE IS GIVEN that the 49th Annual General Meeting of Kogarah RSL Club Limited (ACN 001 032 355) will be held at:

Location: Kogarah Clubhouse
252 Railway Parade Kogarah

Date: Sunday 30th January 2022

Time: 9.00am

Agenda:

1. To confirm the Minutes of the 2020 Annual General Meeting.
2. To receive and consider the reports of the Board.
3. To receive and consider the Financial Report, the Directors' Report and the Auditor's Report for the year ended 30 June 2021.

Note: The Kogarah RSL Annual Report for 2021 will be available online at www.kogarahclubhouse.com.au, alternatively a hard copy will be available on request at Kogarah Club reception.

4. To consider and, if thought fit, pass Ordinary Resolution 1 conferring Directors' benefits.
5. To consider and, if thought fit, pass Ordinary Resolution 2 conferring Honoraria on the Chairman, Welfare Officer and directors.
6. Call for any General Business.

ORDINARY RESOLUTION 1

That pursuant to section 10(6A)(b) of the Registered Clubs Act 1976, the Members hereby approve and agree to the members of the Board during the twelve (12) month period preceding the 2022 Annual General Meeting receiving the following benefits:

- (i) That the directors be provided with a meal and refreshments upon their attendance at any meeting of the Board of Directors convened;
- (ii) That Directors may be reimbursed for any reasonable expenses incurred in attending or travelling to Board Meetings or other properly constituted meetings of Directors upon the production of receipts, invoices or other proper documentary evidence of such expenditure from time to time;
- (iii) The cost of internet access at each directors residence to allow the receipt of Club related correspondence not exceeding \$200 per Director;
- (iv) The reasonable costs of Directors attending the Clubs NSW Annual General Meeting;
- (v) The reasonable costs of Directors attending seminars, lectures, trade exhibitions or other similar events as may be determined by the Board of Directors from time to time;
- (vi) The reasonable costs of Directors attending other Registered Clubs for the purpose of viewing and assessing their facilities and their methods of operation provided such attendances are approved by the Board of Directors as being necessary for the benefit of the Kogarah RSL Club Ltd;
- (vii) The provision of blazers and associated uniforms for the use of Club Directors when representing the Kogarah RSL Club Ltd;
- (viii) The reasonable costs of Directors and their partners attending an annual dinner at the Club.

The Members of the Kogarah RSL Club Ltd acknowledge that the benefits conferred by this Ordinary Resolution 1 are not available to members generally but only to those members specified in the resolution.

ORDINARY RESOLUTION 2

That pursuant to section 10(6)(b) of the Registered Clubs Act 1976, the members of Kogarah R.S.L. Club Limited hereby approve and agree to conferring the following Honoraria:

- Chairman - \$8,000 per annum;
- Senior Vice Chairman - \$4,000 per annum;
- Junior Vice Chairman - \$4,000 per annum;
- Ordinary Directors - \$3,000 each per annum; and
- Welfare Officer - \$2000 per annum.

The Members of the Kogarah RSL Club Ltd acknowledge that the benefits conferred by this Ordinary Resolution 2 are not available to members generally but only to those members specified in the resolution.

Explanatory Message to Members regarding Ordinary Resolution 1

Section 10(1)(i) of the Registered Clubs Act 1976 prohibits the Club from offering a benefit to any member unless it is offered equally to all members of the Club. Section 10(6A) of the Registered Clubs Act 1976 allows a member to receive a benefit where the benefit is not in the form of money and is approved by an ordinary resolution passed by a general meeting of the members of the Club prior to the benefit being provided.

Ordinary Resolution 1 seeks the members' approval for the expenditure by the Club on the matters referred to in paragraphs (i) to (viii) of Ordinary Resolution 1.

Explanatory Message to Members regarding the Ordinary Resolution 2

Section 10(1)(i) of the Registered Clubs Act 1976 prohibits the Club from offering a benefit to any member unless it is offered equally to all members of the Club. Section 10(6)(b) of the Registered Clubs Act 1976 allows a member to receive a sum of money paid to the member in respect of his or her services as a member of the Board of the Club or of any committee (Honorarium) where that payment is approved by an ordinary resolution passed at a general meeting of the members of the Club prior to the benefit being provided.

Ordinary Resolution 2 seeks the members' approval to confer an Honorarium on the Chairman, Senior Vice Chairman, Junior Vice Chairmen, Ordinary Directors and Welfare Officer of the Club in the amounts specified in Ordinary Resolution 2.

General Notes to Members

1. **Please Note:** The Annual General Meeting is being held at Kogarah Clubhouse, 252 Railway Parade Kogarah.
2. Life Members, and financial RSL members and Associate members (except employees of the Club) are entitled to vote on the Ordinary Resolutions.
3. To be passed, each Ordinary Resolution must receive a simple majority (50% + 1) of the votes in favour from those members who being eligible to do so, vote in person at the meeting.
4. Members should read the Explanatory Message to Members following the Ordinary Resolutions, which explains the nature and effect of each resolution.
5. Please direct any question or concerns about the Ordinary Resolutions to the General Manager of the Club, if possible before the meeting.
6. Members of the Club, who are employees of the Club, cannot vote on the Ordinary Resolutions.
7. Proxy Votes are not allowed under the Registered Clubs Act 1972.
8. The Board commends the Ordinary Resolutions to the members.

BY ORDER OF THE BOARD

BOARD NOMINATIONS

**Nominations For Board of Directors will open on Monday 2nd January 2022.
Application packs are available from the General Manager at: granta@kogarahclubhouse.com.au**

Nominations Close 3.00PM Friday 14/01/2022

**Voting if Required will take place from
Monday 17/1/2022 to Saturday 29/01/2022 (see notice Board for times)**

Grant Amer
Secretary

Chairman's Report - 2021

Reflecting on our past year, I am immensely proud and appreciative of you, our loyal members, in your resilience and agility to sustain the fabric of our club in uncertain times.

At the time of writing this message we have been fortunate to remain partially open and enjoy our club's takeaway menu, maintain our membership base, and even to begin to undertake improvements. However, the fragility, which the COVID era brings, remains as Greater Sydney and other states experience the harshness of lockdowns. Thank you, every member, for belonging to and supporting the Kogarah Clubhouse.

Trading this year has largely affected COVID restrictions and protocols. We started the financial year newly opened after being closed for the first time in our history, implementing recommendations provided by Club consultants that had worked closely with the Board. This was followed by strict trading restrictions implemented by the Government, which limited the club's revenue potential, impacting dramatically on the Clubs trading result for 2020/2021. Saying this, the Food & Beverage offers & activities that were introduced in late 2020, proved to be very popular with our members and we look forward to re-introducing these as Covid restrictions are eased.

The increase in members numbers during 2020/2021 were extremely pleasing, with total financial members now exceeding what we had before the re-development and a testament to the clubs' values and experiences that we trust you will continue to enjoy and promote to other family and friends.

Our focus on member engagement continues to be a highest priority across the club. Some developments you may have noticed have included the early adoption of new technologies, including, updated website redesign, implementation of new online booking system, table ordering / take away food app and social media engagements, that now better showcase what is happening at the club.

2021 saw the return of ANZAC Day commemorations, with record numbers attending the service at the cenotaph and returning to the Club to enjoy the hospitality provided on the day.

We continue to peruse a close connection with the community and have been privileged to be able to continue our support of The St. George School, Kogarah Rotary Club, The St. George Children with disabilities Fund, St. George AFC, Kogarah Waratahs Jnr Soccer Club, St. George/ Sutherland Women's Cricket Club.

Our team are our greatest asset. They are a major reason we enjoy being at the club. For all they have been through this past year, they are always there for us and exceed our expectations. Thank you to each and every one of you.

As we look to a year ahead, we will remain agile in response to Covid challenges, with the key focus on member well-being – your health and safety – and positive Club experiences.

I consider it a real privilege to be a member of our club and myself, along with the committee, will endeavour to represent all member to the best of our ability, continuing to meet any challenges that may arise.

Please take care, stay safe, read this booklet and I look forward to seeing you around the club this year.

Christopher Blaxland-Walker
Chairman

General Manager's Report – 2021

Dear Members,

The club's financial statements for the year ending 30th June 2021 have been submitted and distributed for your information and consideration. We disclose an overall EBITDA "operating profit" of \$526,538 and an audited loss of \$909,259 including depreciation & amortization of \$1,085,696 and finance costs of \$350,101.

Covid-19 has taken a "double dip" at our operating expectations, with Gov't imposed trading restrictions from July 2020 and another lock-down towards the end of June 2021, resulting in restrictions on patron numbers & types of entertainment/ activities allowed within our venue.

Saying that, there has been some excellent results from the various cost centres, especially Blake St Kitchen, which has proven to be popular with the various "specials nights": I hope our members are able to come & try these offerings once the club re-opens.

During the 1st "lockdown in 2020", the Board took the opportunity to act on feedback from members and with the guidance of Campbell Advisory (Hospitality Consultants), approval for internal renovations & the introduction of Club activities was granted. These changes resulted in strong membership growth, whereas at the 30th of June 2021, our financial members sit at 6500, the same amount before the Club closed for redevelopment.

There has also been strong growth in gaming revenues during 2020/2021 and with renovations to take place in the gaming room during the 2nd lockdown to provide more "player comfort", we expect these trends to continue.

During the year Kogarah Clubhouse was honored to be able to provide financial support to well respected charities, The St. George Children with disabilities fund & Kogarah Rotary through the Clubgrants program. The Club was also able to partner with local sporting clubs Kogarah Waratah Junior Soccer Club and St. George AFL Club.

I would like to congratulate Jordan Wu & his team in "The Pearl Asian Dining House" for their professionalism during the year, noting their ability to also adapt to the trading restrictions imposed on them, whilst still providing excellent Food & Service.

Our Kogarah Clubhouse staff team have undergone various training programs throughout the year to help improve their skills & look forward to maintaining their highest level of customer service for our members & guests. I acknowledge that it has been a very difficult time during the Covid lockdown periods for all our staff and thank you all for your dedication and commitment to Kogarah Clubhouse.

I would like to take the opportunity to pay thanks to The Board of Directors for their continued support to the myself & our management team during these uncertain times, and the loyal Kogarah Clubhouse members, who have continued to support our new venue.

All members are reminded that membership renewals are open from 1/11/20 to 31/1/21 and that all bonus points are extinguished on 31/12/21.

To all Members, Staff and their families, a very Merry Xmas and Happy New Year.

Grant Amer
General Manager

Kogarah
CLUBHOUSE